

UNAUDITED FINANCIAL STATEMENTS FOR NINE MONTHS ENDED 30th SEPTEMBER 2016



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Report to Stockholders

The directors are pleased to present the unaudited financial statements of IronRock Insurance Company Limited ("IronRock") for the nine months ended 30th September 2016.

At the end of the period, we had gross written premium of \$59.4 million and Other Income of \$25 million. We recorded a pre-tax loss of \$37.9 million for the period versus a budgeted loss of \$40.8 million.

Our operating expenses continue to track well below our projections.

We have now fully invested the funds raised in our IPO and have begun to benefit from increased flows of investment income.

We have completed the first phase of our software development and have commenced using the software in our operation and as expected, have benefited from a meaningful improvement in our operational efficiency. One of our broker partners is using our application and we should see the benefit of increased business flows from them in the final quarter.

R. Evan Thwaites

Managing Director



IronRock Insurance Company Limited Statement of Comprehensive Income September 30, 2016

	9 months to	3 months to	Audited
	Sept 30, 2016	Sept 30, 2016	<u>December 31, 2015</u>
	'000	'000	' <u>000</u>
Gross Premium	59,412	20,930	-
Less proportional reinsurance	(45,280	(14,859)	-
Excess of loss premium	(<u>6,185</u>)	(2,065)	-
Net premium	7,946	4,006	<u>-</u>
Unearned premium adjustment, net	(<u>9,552</u>)	(<u>3,168</u>)	
Net earned premium Commission earned Commission incurred Claims, net Operating expenses	(1,606) 3,617 (2,230) (508) (<u>62,236</u>)	838 2,354 (1,524) (508) (<u>24,662</u>)	- - - (<u>3,151</u>)
Underwriting loss	(<u>62,963</u>)	(23,502)	(_3,151)
Other income Investment Bank interest Foreign exchange gain	9,409	6,002	649
	55	17	-
	<u>15,584</u>	<u>3,538</u>	<u>2,694</u>
(Loss)/profit before taxation Taxation	25,047	<u>9,558</u>	<u>3,343</u>
	(37,916)	(13,944)	192
		<u>-</u>	(<u>79</u>)
(Loss)/profit per share (cents per share)	\$(<u>37,916)</u>	\$(<u>13,944</u>)	<u>113</u>
(Loss)/profit per share (cents per share)	(<u>0.18</u>)	(<u>0.07</u>)	<u>0.03</u>



IronRock Insurance Company Limited Statement of Financial Position September 30, 2016

	Unaudited 9 months <u>September 30, 2016</u> <u>'000</u>	Audited <u>December 31, 2015</u> <u>'000</u>
ASSETS		
Cash and cash equivalents	22,808	4,712
Investments	514,341	90,216
Insurance and other receivables	35,036	3,927
Reinsurance assets	31,263	-
Taxation recoverable	1,912	83
Property plant and equipment	26,044	-
Deferred acquisition Cost	4,747	
	\$ <u>636,151</u>	<u>98,938</u>
LIABILITIES AND SHAREHOLDERS' EQU	ITY	
Insurance and other payables	18,350	-
Insurance contract provisions	41,285	-
Deferred commission income	<u>6,695</u>	
Total Insurance Funds	47,979	-
Shareholders' equity	<u>569,822</u>	<u>98,938</u>
	\$ <u>636,151</u>	98,938

Hwaits	
	Managing Director
R. Evan Thwaites	

Director of Finance
Wayne Hardie



IronRock Insurance Company Limited Statement of Changes in Shareholders' Equity For the nine months ended September 30, 2016

	Ordinary share capital <u>'000</u>	Capital <u>reserve</u> <u>'000</u>	Investment Revaluation <u>reserve</u> <u>'000</u>	Retained <u>earnings</u> <u>'000</u>	<u>Total</u> <u>'000</u>
Issue of shares Profit for the period	98,825 -	- -	-	- 113	98,825 113
Balances as at December 31, 2015	98,825	<u>-</u>		113	98,938
Net loss for the period				(37,916)	(<u>37,916</u>)
Other Comprehensive income:					
Equity revaluation reserve	-	-	2,745	-	2,745
Issue of shares Contributed capital	366,715 	- <u>139,340</u>	-	<u>-</u>	366,715 <u>139,340</u>
Total Other Comprehensive income	<u>366,715</u>	139,340	<u>2,745</u>		508,800
Balances as at September 30, 2016	\$ <u>465,540</u>	<u>139,340</u>	<u>2,745</u>	(<u>37,803</u>)	<u>569,822</u>



IronRock Insurance Company Limited Statement of Cash flows For the nine months ended September 30, 2016

	Unaudited 30-Sept-16 <u>'000</u>	Audited 31-Dec-15 ' <u>000</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
(Loss)/Profit after taxation Adjustments to reconcile (loss)/profit to net cash provided by operating activities:	(37,916)	113
Depreciation Increase in insurance funds Taxation Interest income	2,948 11,969 - (<u>9,409</u>)	- - 79 (<u>649</u>)
	(32,407)	(457)
Increase in current assets: Premiums receivable Interest receivable Other accounts receivable Taxation Paid	(15,980) (3,559) (11,570) (1,829) (32,937)	- (4,427) (162) (4,589)
Increase/(decrease) in current liabilities: Due to other insurance companies Accounts payable	13,602 4,748 18,350	<u>500</u> <u>500</u>
Net cash used by operating activities	(<u>46,944</u>)	(<u>4,546</u>)
CASH FLOWS FROM INVESTING ACTIVITIES		
(Increase)/decrease in term deposits and monetary instruments Additions to fixed assets Interest received Net cash used by investing activities	(421,381) (28,993) <u>9,409</u> (<u>440,965</u>)	(90,216) - 649 (89,567)
CASH FLOWS FROM FINANCING ACTIVITIES Issue of Ordinary Share Contributed Capital	366,715 <u>139,340</u>	98,825
Net cash provided by financing activities	<u>506,055</u>	98,825
Net increase in cash and bank balances Cash at beginning of period	18,096 <u>4,712</u>	4,712
Cash at end of period	\$ <u>22,808</u>	<u>4,712</u>



Notes to the Unaudited Financial Statements Nine months ended September 30, 2016

1. Identification

IronRock Insurance Company Limited (the company) was incorporated June 9, 2015 and is domiciled in Jamaica, with its registered office at 1b Braemar Avenue, Kingston 10. At December 31, 2015, the company was a wholly owned subsidiary of Granite Group Limited, a company incorporated and domiciled in St. Lucia. As a result of the Initial Public Offering (IPO) on 1 March 2016, Granite Group Limited's ownership reduced to 50.9%. The principal activity of the company is the underwriting of general insurance business. The company commenced trading March 2016.

2. Insurance licence

The company is registered under the Insurance Act 2001 (Act)

3. Basis of preparation

The financial statements are prepared on the historical cost basis. The unaudited financial results for the three months' period have been prepared in accordance with International Accounting Standard 34 – Interim Financial Statements

4. Significant Accounting Policies

The same accounting policies and methods of computations are followed in the interim financial statements as compared with the most recent annual audited financial statements for the six months' period ended December 31, 2015.

5. Share capital

	<u>2016</u> Units	<u>2015</u> Units
Authorized ordinary shares Issued ordinary shares	1,000,000,000 214,000,000	1,000,000,000 3,400,000
Stated:		
Issued and fully paid ordinary shares	\$ <u>465,539,781</u>	\$ <u>98,824,740</u>

A resolution was passed at a General Meeting on February 12, 2016 that each of the authorized and issued ordinary shares of IronRock Insurance Company Limited be sub-divided into 25 ordinary shares (25:1)

On February 16, 2016 24,000,000 shares were issued to the parent company at a value of \$72,000,000.

On 1 March 2016, 105,000,000 shares were issued through an IPO at a value of \$315,000,000. Costs associated with the share issue amounted to \$20,284,959. In addition, the company received \$139,340,440 from its parent company to support the underwriting operations of the company.

6. Loss per share

The calculation of loss per share is based on the net loss for the period attributable to shareholders and the 214,000,000 issued and fully paid ordinary share units.



List of Shareholders Nine months ended September 30, 2016

Authorised Share Capital 1,000,000,000 units Issued Share Capital 214,000,000 units

Top Ten Shareholders

<u>Name</u> Granite Group Ltd	Shareholdings 109,000,000
Mayberry West Indies Limited	44,951,233
Catherine Adella Peart	7,532,783
Sharon Harvey-Wilson	4,082,039
Michael Fraser/Paulette Fraser	3,333,000
Michelle A. Myers Mayne	3,000,000
Bamboo Group Holdings Limited	2,738,287
Stafford Burrowes/Marilyn Burrowes	2,000,000
Apex Pharmacy	1,943,266
YUAN LIAO	1,668,611

Connected PersonsShareholdingsJean Bell300,000

Shareholdings of Directors and Senior Officers

<u>Directors</u>	Shareholdings	Connected Persons
Richard Evan Thwaites	1,500,000	109,000,000
William A. McConnell	-	109,000,000
Wayne N. Hardie	1,025,727	-
Anthony Bell	-	300,000

Senior Officers

Yvonne Daley	250,000	-
Maurice Bolt	200,000	-